

Interoperability is the multi-layered strategic business imperative you cannot ignore. At the heart of any interoperability strategy is:

Technology ecosystem that brings continuous value to your business, and supports...

An **organization**-wide culture of innovation which fuels...

Market agility and responsiveness...

All of which powers digital acceleration and generates business momentum.

01 The Core: Technology
Technical Freedom Ensures Business Value

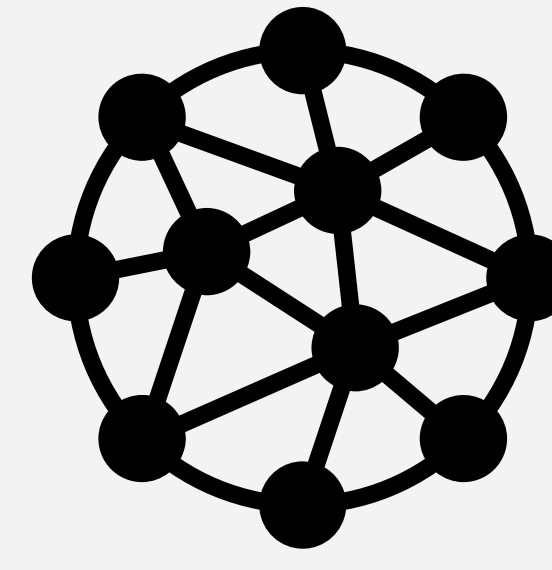
Without interoperability:

62%

of IT budget is spent on upgrades*

*for organizations with more than 75% legacy tech, compared to 29% for organizations with less than 25% legacy tech.¹

With interoperability:

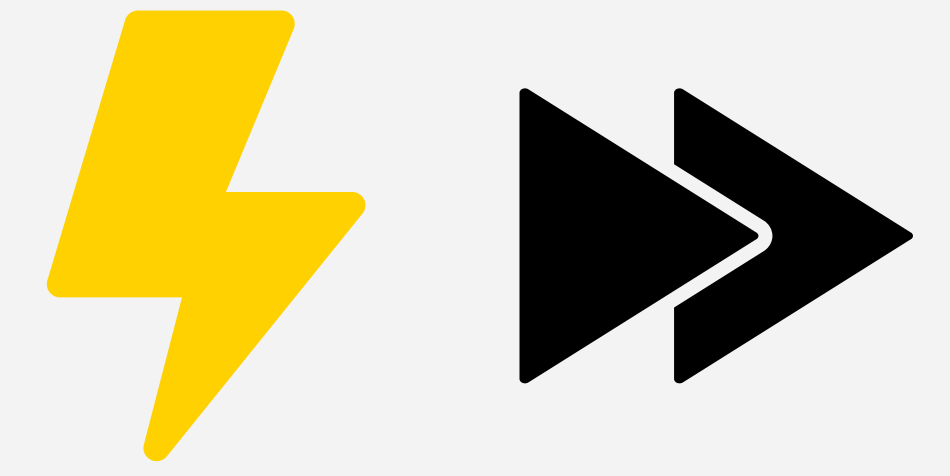


Technology leaders

can benefit from the latest innovations and emerging technologies like Gen AI, to create a best-in-class infrastructure.

Business leaders

realize the positive impact of new technology solutions quicker to support business goals.



The net result:

Faster realization of business goals through technology solutions.

02 The Culture: Organization
Interoperability Inspires a Culture of Innovation

Without interoperability:

24%

Less than a quarter of organizations feel they have become more competitive as an organization.¹

With interoperability:

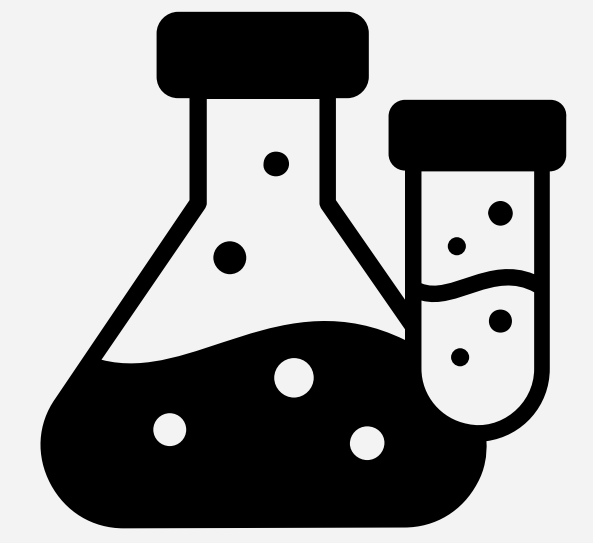


Technology leaders

can unblock internal teams, shifting focus and resources from maintenance to innovation, to meet business demands.

Business leaders

can experiment with new technologies, adopt what works and remove what doesn't—without penalty.



The net result:

Continuous, proactive customer-driven delivery and experimentation.

03 The Customer: Market
Interoperability offers built-in market agility

Without interoperability:

60%

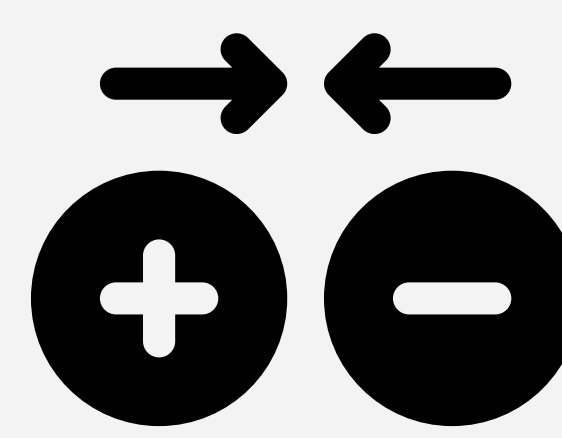
of organizations with little MACH infrastructure are ahead of the competition in terms of delivering customer and end-user experience

compared to...

92%

92% of organizations with mostly MACH infrastructure.¹

With interoperability:



Technology leaders

avoid the friction and financial penalties of new solutions, achieving technology freedom.

Business leaders

gain fast access to best-of-need technology solutions to meet market demands.



The net result:

Meet market demands, exceed customer expectations, and build shareholder value.

Find out more

Embracing interoperability across technology, organization, and market dimensions is vital for unlocking business value.

To discover the many layers of interoperability and how MACH Alliance supports businesses in achieving them, visit our [website](#).